

# BEN GANZKOW

CCIM

PRINCIPAL

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**BEN GANZKOW, CCIM** specializes in commercial retail properties, development land and urban mixed-use development projects. Prior to joining Legacy Commercial Property Advisors, he was Vice President at CBRE, Inc. in Tulsa for the past 14 years as a leading retail broker. Ben has been active in mortgage lending and commercial real estate since 2001. His brokerage services include sales, leasing, landlord/tenant representation and site selection. In addition to commercial brokerage, he's a real estate investor and general partner in commercial real estate developments in the Tulsa area. In 2010, he earned his Certified Commercial Investment Member (CCIM) designation, a highly distinguished designation that remains the gold standard for commercial real estate professionals nationally. Ben has 2 children and enjoys spending time with his family on the open plains in Osage County Oklahoma fishing and camping.

## EXPERIENCE

- Legacy Commercial Property Advisors –  
Tulsa, OK  
2021 to Present
- CBRE – Tulsa, OK  
2007 to 2021

## EDUCATION & CREDENTIALS

- Bachelor of Science, Business Administration with  
emphasis in Advertising  
University of Kansas

## PROFESSIONAL AFFILIATIONS/COMMUNITY INVOLVEMENT

- Certified Commercial Investment Member (CCIM) Designation
- Member, ICSC (International Council of Shopping Centers)
- Member, GTAR (Greater Tulsa Association of Realtors)
- Oklahoma CCIM Chapter (Certified Commercial Investment Member)
- Former Board of Directors – NAIOP Tulsa
- Former President – Booker T. Washington High School Foundation for Excellence
- Volunteer in the school-based mentoring program with Big Brothers Big Sisters of Tulsa

## SIGNIFICANT TRANSACTIONS

Floor & Décor – Lease  
60,000 sf LL Rep

Hobby Lobby / Mardel – Lease  
90,000 sf Tenant Rep

Hobby Lobby – Build to Suit  
50,000 sf

Former Kmart – Disposition  
90,000 sf

Pan Asian Grocery – Lease  
40,000 sf LL Rep

Costco Buyer rep  
20 Acre Land Acquisition

CVS Pharmacy  
Tulsa Site selection 5 site package initial roll out;  
Buyer Rep

## ACHIEVEMENTS

2011 Retail Sale Deal of the Year - NAIOP

2011 Retail Lease of the Year - NAIOP

2010 Retail Sale Deal of the Year - NAIOP

2010, 2011 Power Broker - CoStar

2013 Retail Lease Deal of the Year - NAIOP

2014 Retail Sale of the Year - NAIOP

2015 Retail Land Sale of the Year - NAIOP

2016 Retail Lease Deal of the Year - NAIOP

2021 Retail Lease Deal of the Year - NAIOP

2022 Power Broker - CoStar