

# COLTON CARTER

## ASSOCIATE

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Colton Carter joins Legacy Commercial Property Advisors with a distinct advantage in industrial real estate, shaped by years of experience in the transportation and logistics sectors. His firsthand knowledge of supply chains, distribution networks, and operational efficiencies gives clients a strategic edge when selecting, leasing, or acquiring industrial properties. Colton views real estate through an operational lens—identifying sites that function not just as physical spaces, but as critical assets within a client's logistical framework.

Prior to his transition into commercial real estate, Colton managed complex sales pipelines and fulfillment strategies across the Northeast U.S. for CFS Brands Corporate. This role sharpened his ability to manage intricate processes and prioritize client-focused solutions—skills he now applies to deliver seamless, transactions in the industrial property market. A Tulsa native, Colton earned his B.S.B.A. from the Walton College of Business at the University of Arkansas, where he majored in Business Management with a focus in Corporate Strategy & Leadership, and Finance with a concentration in Real Estate Investments. His lifelong exposure to the construction and transportation industries—including his family's legacy through Carter Excavating—deepens his industry insight and strengthens his network within the local business community.

Colton is passionate about supporting Tulsa's growth and has led numerous community initiatives, from neighborhood cleanups to educational outreach and sustainability programs in partnership with local organizations. Outside of work, he enjoys time with his wife Jaclyn and their daughter Emerson, as well as golfing, playing pickleball, and attending live music events.

## EXPERIENCE

- **Legacy Commercial Property Advisors**  
2025-Present
- **MHC Kenworth**  
2023-2025
- **CFS Brands, LLC**  
2022-2023
- **MHC Kenworth**  
2017-2022

## EDUCATION & CREDENTIALS

- **Management Strategy / Real Estate & Finance**  
University of Arkansas, Walton College of Business

## PROFESSIONAL AFFILIATIONS/ COMMUNITY INVOLVEMENT

- **NAIOP**  
Member
- **CCIM Oklahoma**  
Member
- **TYPROS**  
Member