

# JONATHAN COWAN, MBA, CCIM

## PRINCIPAL, ACQUISITIONS & DEVELOPMENT

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JONATHAN COWAN, MBA is a Principal/Partner of Legacy Commercial Property Advisors. Jonathan has been active in commercial real estate since 2008, starting his real estate career with Trammell Crow Company's industrial development team in Houston, TX. Jonathan brings an "owner mentality" to Legacy & its clients, having previously been a principal of a real estate private equity firm and an owner of a sign manufacturing company. Jonathan's history of being an owner brings a unique perspective and approach to brokerage services and provides results for his clients. He specializes in investment sales (acquisition and dispositions), tenant rep and leasing of industrial, retail, mixed-use & medical office properties. In addition to brokerage/transactional services, Jonathan oversees Legacy sponsored investments (acquisitions/development) & manages all aspects of the investment process, including underwriting, due diligence, securing capital (debt & equity), project development/ construction and asset management. He also provides leadership to the firm in operations, talent acquisition/development and strategic growth. Jonathan is a native Tulsan and enjoys spending time with his wife & son, traveling or just hanging out as a family.

### EXPERIENCE

- Legacy Commercial Property Advisors - Tulsa, OK  
2020-Present
- Adjunct Professor - The University of Tulsa - Tulsa, OK  
2023-Present
- U.S. Sign & Screenprinting/Lektron Branding Solutions - Tulsa, OK  
2015-2020
- Titan Properties LLC - Tulsa, OK  
2009-2015
- Trammell Crow Company - Houston, TX  
2008-2009

### EDUCATION & CREDENTIALS

- MBA, Real Estate & Finance  
Kenan-Flagler Business School  
The University of North Carolina at Chapel Hill
- BS, Engineering - Electrical Specialty  
Colorado School of Mines - Golden, CO

### MEMBERSHIPS AND ASSOCIATIONS

- NAIOP Oklahoma Board Member - 2010-2015, 2022-2025
- NAOP Oklahoma President - 2013
- NAIOP OK Scott A. Sanditen Member of the Year - 2012 & 2013
- Member, ICSC
- Member, Oklahoma CCIM Chapter
- Tulsa Legal & Business News "40 under 40" Honoree - 2013
- South Tulsa Baptist Church - Property Committee
- Eagle Scout

### RECENT ADVISORY TRANSACTIONS

Manuf./Warehouse Buildings  
79,000 SF Seller Rep  
Tulsa, OK

Retail Pad Site  
2.44 Acres Seller Rep  
Owasso, OK

Warehouse Building & Yard  
10,500 SF Buyer Rep  
Catoosa, OK

Convenience Store Net Lease  
Investment Sale - Seller Rep  
Tulsa, OK

Retail Shopping Center  
55,941 SF Seller Rep  
Ponca City, OK

Manuf./Office Buildings  
166,652 SF Seller Rep  
Broken Arrow, OK

### RECENT INVESTMENTS

Warehouse/Manufacturing - Tulsa, OK  
25,000 SF - Full Renovation & Lease-up

Retail Land - Tulsa, OK  
Reposition Premier Infill Site  
New Long-Term Ground Lease

Retail Development - Broken Arrow, OK  
13,000 SF - New Speculative Multi-Tenant  
Retail Development



COMMERCIAL PROPERTY ADVISORS